

# Step by Step

Published by the Remodelers Council of Lincoln • February 2007 • Vol. 10, No. 2

■ Experience is not what happens to you. It is what you do with what happens to you.

— Aldous Huxley



## Chairperson's Message

by Eric Hoke

Have you seen the latest numbers on remodeling in Lincoln? Permits for additions have dropped from a 2003 high of 630 to a low this year of 449. On the other hand, permits for alterations have risen for a fifth straight year to 1,046. Counting the five-year permit, Remodelers have helped families with 2,744 additions and 5,038 alterations. For December 2006 the total remodeling dollars for residential and commercial additions and alterations generated \$9,679,000. That's a big boost to the economy in wages and building supplies, **thanks to our Remodelers** who have pulled the bulk of these permits.

I'm going to ask five Remodeler members to put together program topics and speakers for this year. We'll print the schedule to book it into your planner; be sure to attend our lunches. I'll also be asking for help identifying speakers and topics to benefit your business and profits. I met with Mike Merwick and Dale Stertz at Building and Safety to get some ideas on interesting and helpful programs.

Thanks again to all you members who have completed your professional certifications. Many of you received recognition at our January Recognition and Awards Luncheon at West Gate Bank. Please continue learning how to be a better remodeler and to use your certifications in helping your customers know that you are a true professional and worthy of their confidence in your work.

Stay on top of the new codes. When you take out a building permit, be sure you consider the new code that requires wireless smoke detectors in each bedroom, hallway and basement. If the work is basically cosmetic, you don't need the new detectors; however, if you're not sure, contact the building inspector in your area. You don't want to have to eat those extra costs.

I'd like to focus on and recognize Tom Barrett, with Barrett Remodeling, Inc. as one of our outstanding Remodeler members.

Thanks,

---

A successful person is one who can lay a firm foundation with the bricks that others throw at him or her.

—David Brinkley

---

## Remodeler of the Month



Name: Tom Barrett  
Position: Owner  
Company: Barrett Remodeling, Inc.  
Phone: 489-4140  
Email: kb30321@windstream.net

Company Information: Residential remodeling

History: Started the company in 1991

Favorite Books: Bible

Favorite Movie: Kate & Leopold

Favorite TV show: Antique Roadshow

Find rewarding: A job well done

Biggest challenge in life: Staying current with technology

What inspires you: Great designs

What did you want to be when you grew up? Farmer

Pet Peeve: Junk mail

Bad Habit: Eating too much chocolate

First thing I do in the morning: Enjoy coffee and the morning news

Favorite vacation spot: Any place warm

Greatest Hero: John Wayne – The Duke

Childhood fear: Getting lost in a department store

Spare time: Target shoot

Family: My wife, Karen

Greatest accomplishment: Continuing education by earning my CGR & CAPS designations

# Tour of Remodeled Homes

April 28 & 29, 2007

Entry Deadline: March 16, 2007



## Did You Know?

Tips from the  
Building & Safety Department

### Smoke Alarms Requirement for Existing Dwellings

When a building permit is issued for an addition, interior alteration or repair, the IRC requires that the dwelling be updated with hard-wired interconnected smoke alarms equipped with battery backup. Please contact a Building Inspector to determine the correct location for the smoke alarms.

# REMODELERS COUNCIL

## March Remodelers Council Meeting

### Think Spring!

Kim Todd, Assistant Professor,  
Extension Horticulture Specialist

Wednesday, March 7

11:30 a.m.

Valentino's  
(35th & Holdrege)

Cost: \$8.00

RSVP to [info@hbal.org](mailto:info@hbal.org) or 423-4225

## Train the Trainer

Thursday, March 1

(Limited to 10 students)

Class: 8:00 a.m. - 4:00 p.m.

Southeast Community College - Lincoln, NE

Continuing Ed. Center

(301 S. 68th Street Place)

### Course Fees

- NAHB Member pursuing NAHB designation: \$175
- Nonmember: \$225

## Customer Service

Friday, March 2

Class: 8:00 a.m. - 4:00 p.m.

Southeast Community College - Lincoln, NE

Continuing Ed. Center

(301 S. 68th Street Place)

### Course Fees

- NAHB Member pursuing NAHB designation: \$175
- NAHB Member not pursuing designation: \$125  
*(if you take a class & decide at a later time to pursue designation, you can pay the difference & use this class as part of your program)*
- Nonmember: \$225

## Educational Seminars Registration Form

\_\_\_\_ Train the Trainer

\_\_\_\_ NAHB Member pursuing NAHB designation: \$175

\_\_\_\_ Nonmember: \$225

\_\_\_\_ Customer Service

\_\_\_\_ NAHB Member pursuing NAHB designation: \$175

\_\_\_\_ NAHB Member not pursuing designation: \$125

\_\_\_\_ Nonmember: \$225

Name \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

Bill Me (HBAL Members Only) \_\_\_\_\_ Check Enclosed \_\_\_\_\_

# January Remodelers Council Meeting

Chairman Eric Hoke started 2007 off right by showing appreciation to some of the people who make this the best Remodelers Council in the country. It takes a lot of dedicated members to make it work!



Remodelers Council leadership, Jenny Samek; Kayla Harrison; Lori Pippitt, CKD, CGR, CAPS; Eric Hoke



Bill Fuelling, CGR CAPS; Roger Reynolds, CGR, CAPS; Lori Pippitt, CKD, CGR, CAPS; Tom Barrett, CGR, CAPS; Erin Magnussen, CGR, CAPS; Denis Applebee, CGR, CAPS; Delrae Hirschman, CGA; Lois Hartzell, CGB



Clint Amos and Erin Magnussen, CGR, CAPS



Eric and Erin recognize Ben Koch, Earl Carter Lumber Co.



Eric and Erin recognize Christo Design Build.

## Putting Our Energy Into Everything You Build.

*Natural gas appliances provide customer satisfaction.*

Call Greg Shinaut 402.437.1717 or Mike Barry 402.437.1774



Eric recognizes Shawn Johnson and Dale Stertz.

# Upcoming Events

Feb. 8-11 Home & Garden Show  
Lancaster Event Center

Feb. 15 Board of Directors  
10:30 a.m., HBAL Office

March 1 Train the Trainer (see inside)

March 2 Customer Service (see inside)

March 16 Tour of Remodeled Homes Deadline

# Nebraska Builders Home & Garden Show

February 8-11, 2007 • Lancaster Event Center

(84th & Havelock)

Thursday & Friday: 5 - 9 p.m.

Saturday: 10 a.m. - 8 p.m. • Sunday: 10 a.m. - 5 p.m.

### Admission

Adults: \$5 per person (\$4 with a non-perishable food item for the Lincoln Food Bank)

Children under 12 free

For a list of exhibitors, check out our web site at [www.hbal.org](http://www.hbal.org)!



Brought to you by the  
Home Builders Association of Lincoln



Ensure Cleanliness  
in the Home You  
Just Remodeled

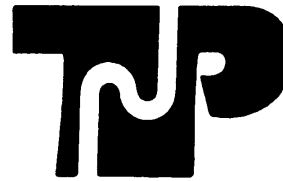


**DuctMedic**  
AIR DUCT CLEANING

**435-DUCT**

(3828)

[www.ductmedic.com](http://www.ductmedic.com)



**TRAINOR  
PLUMBING**

402 423 1422

Post Office Box 6276

Lincoln NE 68506-0276

*Tom Trainor*

**REMODELERS  
COUNCIL**

Remodelers Council of Lincoln  
6100 S. 58th Street, Suite C  
Lincoln, NE 68516

ADDRESS SERVICE REQUESTED

Step by Step